HANNOVER LEASING Acquisition Profile - International



Asset Class		Risk Class	Asset Type	Volume	Location	Criteria	
*	Office	Core	Project developmentsExisting buildings	> EUR 30 m	 Major Capital cities & top tier regional cities with focus on BeNeLux/ Austria Central/ established sub-markets with focus on BeNeLux/ Austria 	 Share- & Asset Deals (Pre-) occupancy rate > 70% Long-term leases Good covenant tenants 	 Index-adjusted rental income: index- or inflation-linked adjustments Forward Commitment/ Purchase Forward Funding (milestone payments) in individual cases possible
	Residential	Core	 Project developments 	> EUR 25 m	 Major Capital cities & top tier regional cities with focus on BeNeLux/ Austria Central/ established sub-markets with focus on BeNeLux/ Austria 	 Share- & Asset Deals > 80% share of residential usage Focus on sustainability in line with EU-taxonomy Positive demographic trend 	 Strong regional economics and infrastructure Very good to good micro location Forward Commitment/ Purchase Forward Funding (milestone payments) in individual cases possible
Ba	Urban Quarters	Core	 Project developments 	> EUR 20 m	 Major Capital cities & top tier regional cities with focus on BeNeLux/ Austria Central/ established sub-markets with focus on BeNeLux/ Austria 	 Share & Asset Deals > 40% share of residential usage > 80% (pre-) occupancy on commercial uses Sustainable urban quarters with mixed usage (residential, office, retail, nursery) 	 Holistic utilization and mobility concepts Good covenant tenants Long-term leases commercial Forward Commitment/ Purchase Forward Funding (milestone payments) in individual cases possible